

**LIGHT & CUSTOM MANUFACTURING**

From sales order to shop floor to true product cost  
— one system.

*Transform Your Business with Intelligent Automation*

## ● THE PROBLEM

# Material leaks, costing is guesswork, key-person risk.

1

### **Raw material vanishes as 'wastage'**

Without lot-level tracking, pilferage and over-consumption hide comfortably inside scrap figures — businesses typically lose ~5% of revenue to fraud (ACFE 2024).

2

### **You can't tell which jobs lose money**

Costing pieced together later in Excel means under-priced orders are caught far too late — manual costing gets 1.6–4% of entries wrong.

3

### **It all rests on one or two people**

Planning, BOMs and shop-floor know-how live in heads — a single absence stalls the floor — digital guided workflows make staff up to 50% more productive.

*Sources: ACFE Occupational Fraud 2024 — A Report to the Nations; APQC / industry invoice-processing studies; onboarding platform benchmarks.*

## ● WHY IT'S DIFFERENT

# You own it. For life. No per-user fees.



### Lifetime Ownership

One-time license. You own the platform forever — no monthly rent, no lock-in.



### Zero Per-User Fees

Add unlimited field staff, floor operators and drivers at no extra seat cost.



### Built on Odoo, Customized

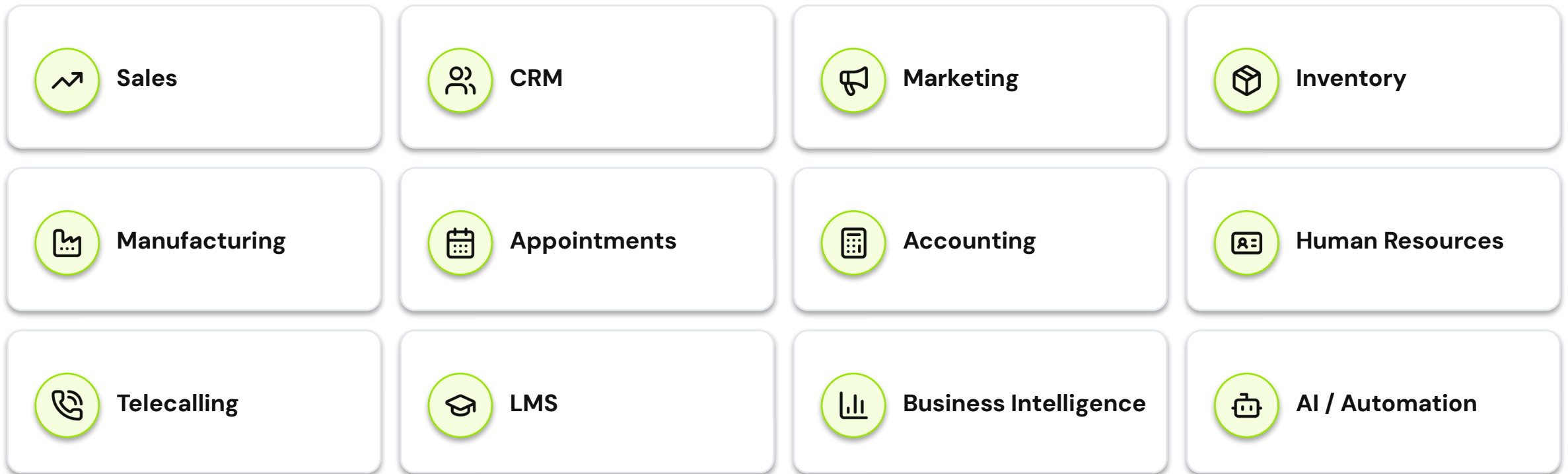
Enterprise-grade Odoo core, tailored module-by-module to your exact workflows.



### AI & Audit Ready

LLM-powered insights and a single source of truth to audit your business better.

We build, customize and deploy — module by module.



*Customer-Experience-led: we craft your solution around your pain points — module by module.*

## Modules tailored to how you actually run.



### **BOM & Product Config**

Multi-level bills of materials and variants.



### **Raw Material & Inventory**

Live stock, lots and reorder points.



### **Shop-Floor & Quality**

Work-center, machine and QC tracking.



### **Production / MRP Planning**

Demand-driven planning and work orders.



### **Purchase & Vendor**

RFQs, vendor rates and on-time procurement.

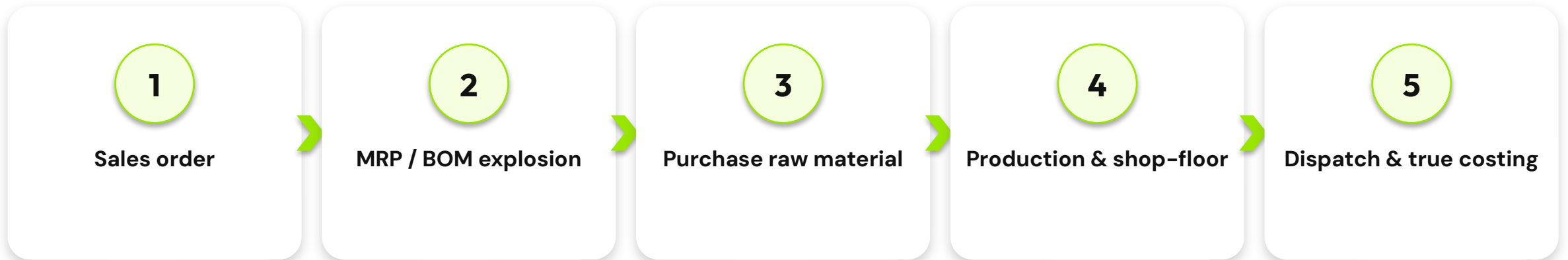


### **Sales, Accounting & BI**

Order-to-cash with true costing dashboards.

## ● HOW A DAY FLOWS

One connected flow — no silos, no re-keying.



*A sales order explodes into a BOM, triggers raw-material purchase and work orders, tracks the shop floor, and reveals true cost at dispatch.*

## ● THE OUTCOME

Greater visibility. Smarter decisions. Faster growth.

# Accurate

production planning with live MRP



stock-outs and dispatch delays

# True

product costing on every order

*Benchmarks: invoice-automation cost studies ( $\approx 80\%$  lower cost/document, error rates from 1.6–4% to  $<1\%$ ); ACFE 2024 ( $\sim 5\%$  revenue lost to fraud); digital onboarding studies (up to 50% faster new-hire productivity).*

## ● THE HONEST COMPARISON

# Why ExSient vs the alternatives

### SAP / Oracle

- ₹8L–₹20L+ typical rollout; months to go live
- Rigid, hard to customize
- 15–22%/yr maintenance on top

### Zoho / Standard Odoo partners

- ₹890–₹1,500 per user, every month
- Cost scales as you grow
- You never truly own it

### ExSient

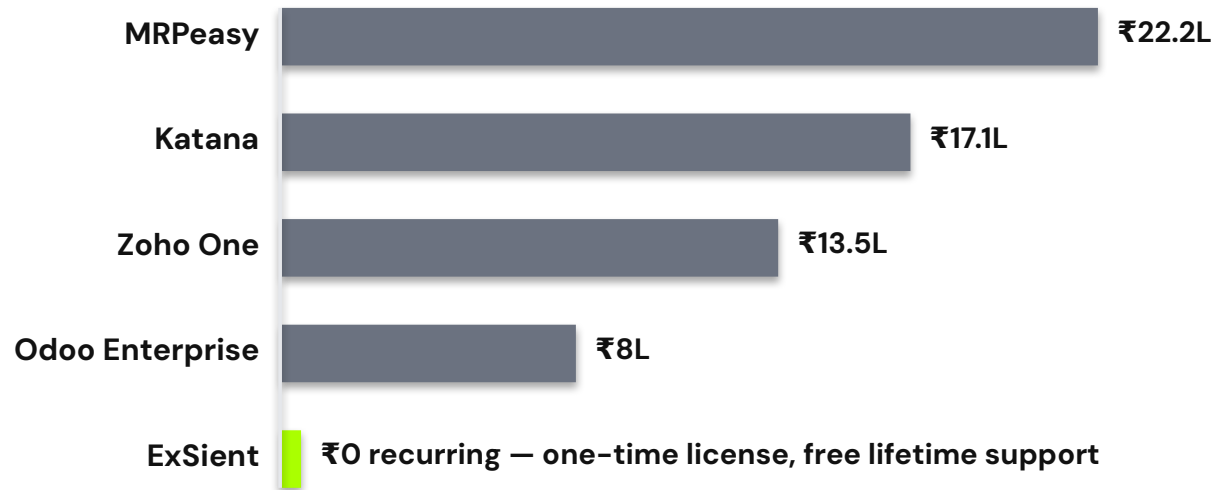
- ✓ One-time license, free lifetime support
- ✓ Unlimited users at ₹0 per seat
- ✓ Customized & owned by you

*Indicative figures: SAP B1 India implementation & AMC guides (July 2026); Odoo India & Zoho One published list prices.*

## ● THE REAL COST OVER 3 YEARS

# Pay once, not every month.

WHAT 3 YEARS OF SUBSCRIPTIONS REALLY COSTS — SAME OFFERING, PUBLIC LIST PRICES



### ONE-TIME LICENSE

**Pay once. Own it for life.**

*priced module-by-module, to your exact scope*

- ✓ Unlimited users — zero per-user fees
- ✓ FREE lifetime customer support

The grey bars never stop growing — every renewal, every new user, every support tier adds up. ExSient is one payment, scoped to your modules, with support free for life.

*Illustrative 3-year subscription spend at published/reported list prices (July 2026): Zoho One ₹1,500/user/mo & Odoo Enterprise ₹890/user/mo for 25 staff users; MRPeasy \$49/user/mo (25 users); Katana Core \$299/mo plus typical add-ons. ≈ ₹95/\$. Excludes implementation & add-ons. ExSient: one-time license priced to your module scope.*

Enterprise tech. Deployed in your environment. Owned by you.

Odoo Core

AWS Cloud

AI / LLMs

Python

Business Intelligence

Enterprise Integrations

**1** CX-led, not software-led

We are Customer-Experience-led — we design your solution around your pain points, not a generic product.

**2** Your cloud or ours

Deploy on your AWS environment with full control of your data.

**3** One-time, lifetime license

Pay once, own it forever, scale to unlimited users at no extra seat cost.

## ● OWNERSHIP, WITHOUT THE RISK

# You own it for life — and we stay on call.

1

### **Guided onboarding**

We implement, migrate your Tally & Excel data, and train your team to go live with confidence.

2

### **Free lifetime support**

Updates, security patches, bug fixes and priority customer support — included with your one-time payment, free for life.

3

### **You own the source**

The platform and its code are yours. No vendor lock-in and no per-user tax, ever.

4

### **Your cloud, your data**

Hosted on your AWS environment — full control, security and data residency.

*Lifetime license + free lifetime support = the savings of ownership with the safety of support.*

## ● READY TO OWN YOUR DIGITAL FUTURE?

Build, customize and deploy your platform — with complete control.

**One-time payment. Free lifetime support. You own the code.**

**Book your demo**

**1** 30-min demo   **2** module-scoped quote in 48 hrs   **3** go live in weeks, not months

WEB

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